

The **COES Mentoring Program November 2010 Mentee Newsletter** always features information on resources, upcoming events, mentoring tips and other items of interest to help you be successful.

* **Remember that everyone needs multiple mentors.** No one person can fulfill every mentoring function. Don't be afraid to seek out additional expertise from someone in an area where you need input, advise, or assistance. If you are not sure where to find a mentor with expertise in a particular area, ask your current Mentor or contact us and we can help!

* **Negotiation Basics.** Faculty are negotiating every day with regard to teaching (which classes? when? GA support?), research (lab space, graduate students, time on equipment, collaboration on grants and projects) and service (which committees to join? how much time to devote?). Negotiation skills are actually an important component to your success (and happiness!) as a faculty member. For some great negotiation tips, check out the presentation on the ADVANCEing Faculty website (<http://www.advance.latech.edu> under "Faculty Lunch at the Ropp") developed by Linda Ramsey on "**Negotiation Basics**". Even a seasoned negotiator can learn something from this summary of three famous books on negotiation.

* **Take a break over quarter break.** Take advantage of quarter break to take a few days off! There are some interesting outdoor sights that are perfect for a day trip in the fall - check out the famous **Natchez Trace Parkway** (<http://www.nps.gov/natr/>) or historic **Poverty Point State Park** (http://www.stateparks.com/poverty_point.html). If you live too far from family to make a trip at Thanksgiving, then throw a party of your own - invite other faculty or graduate students who will be here over the break. Encourage everyone to bring a dish or two. Watch some football or Macy's Thanksgiving Day Parade on television. Our family has found this is a great way to share the holiday season.

Mentoring Tip for November:

* Did you get to participate in one of the **NSF Webinars**? The first one focused on "**Proposal Writing**" for education-type projects but the information was largely general in nature - you can access the **great PowerPoint slides** on the ADVANCEing Faculty website at: <http://www.advance.latech.edu/> under the "Grant Writing Program" tab on the left. There are **two more webinars** on "**Proposal Evaluation and Broader Impacts**" and a "**Mock Panel Review**". Your graduate students will also find this information helpful.

Questions? Contact the OWISE Office at 257-2101 or advance@latech.edu.